

Susan Harms, CFRM



Susan Harms, Director, brings to **Aly Sterling Philanthropy** a diverse background in sales, marketing, business development and strategic partnerships in both the private and non-profit sectors. Mostly recently, Susan served for four years as Executive Director of the Toledo-based Diabetes Youth Services, where she honed her skills in board governance, donor cultivation and stewardship. Prior to moving to Ohio, Susan worked for several technology companies in Silicon Valley, California, where her role was integral to service growth and strategic planning.

Primarily responsible for overseeing the strategic development and execution of new services and market growth, Susan will ensure that **Aly Sterling Philanthropy** and **Board Catalyst Institute** are well positioned to meet the emerging needs of the non-profit sector.

Susan is a member of the Association of Fundraising Professionals, holds her CFRM from the Center on Philanthropy at the Indiana University and is a past Mentee from Mentium 100, a leadership development program for high performing business women in the Bay Area. Susan is an active member with the Junior League of Toledo and the Girl Scouts of Western Ohio and lives in Perrysburg, Ohio with her family.

Aly Sterling Philanthropy is a full-service fundraising and board governance firm, specializing in building sustainable fundraising solutions for non-profits. "Sustainable" is a key component to our philosophy and practices as we believe organizations have both the desire and ability to create authentic and manageable systems that result in a continuous cycle of donor engagement and transformational gifts. Learn more about us on-line at www.alysterling.com